



## **António Manuel Palma Ramalho**

### **Personal data:**

- Date of Birth: 20 August 1960
- Place of Birth: Lisbon
- Nationality: Portuguese
- Position: Member of the Executive Board of Directors
- Beginning of term-of-office: 13 April 2010
- Term-of-office: until the end of the current term-of-office (2008/2010)

### **Positions presently held in Companies of the Group:**

#### **In Portugal:**

- Member of the Board of Directors of Fundação Millennium bcp

#### **Positions presently held in Companies outside the Group:**

- Chairman of the Board of Directors of Unicre - Instituição Financeira de Crédito S.A, without executive powers
- Member of the Board of Directors of the Visa Europe Association
- Vice-Chairman of AIP- Associação Industrial Portuguesa

### **Functions within the organizational framework of the Group:**

- Private Banking & Asset Management Coordination Committee
- Capital, Assets and Liabilities Management Commission
- Risk Commission
- Pension Fund Risk Sub-Commission

### **Direct Responsibilities:**

- Treasury and Markets Department;
- Assets and Liabilities Management Department
- International Department
- Shareholding & Worth Measurement Dept.
- Communication Department
- Asian Desk

- Asset Management

**Nr. of shares of Banco Comercial Português owned on 12 April 2010:**

- 22,092

**Academic Education:**

- Licentiate degree in law from Universidade Católica Portuguesa;
- MSc (academic part) in International Legal Sciences from Universidade Católica Portuguesa
- Post-graduate degree in International Capital Markets from the International Finance Institute- St. Catherine's College, Oxford

**Professional Experience:**

- 1990/1997 - Employee of Banco Pinto & Sotto Mayor until 1993, responsible for the capital markets area and afterwards financial manager, CFO since 1993. From 1995 onwards he was responsible for the strategic planning, management control, marketing and means of payment;
- 1997/2000 - Member of the Board of Directors of the Banks of Group Mundial-Confiança; Banco Pinto & Sotto Mayor, Banco Totta & Açores, Crédito Predial Português and Banco Chemical Finance (after it was purchased in 1998). He was responsible for Strategic Planning, Operational Marketing and Management Control;
- 1995/2000 - Director and Chairman of the Board of Directors of Unicre, as representative of the Banks of Group Mundial-Confiança;
- 1995/2000 - Director of SIBS, as representative of the Banks of Group Mundial-Confiança;
- 2000/2003 - Director of Group Santander & Totta;
- 2000/2003 - Member of the Executive Commission of Group Santander & Totta in Portugal, he was directly in charge of managing the Commercial Network of Crédito Predial Português. In 2003, after the unification of the commercial networks of the entire Group, he became responsible for the other networks and for the international retail network (non-residents);
- January 2004 / September 2004 - CFO of Rave, S.A., in charge of the entire financial area and responsible for developing the business model for the high speed rail system in Portugal;
- September 2004 / July 2006 - CEO of CP - Companhia de Caminhos de Ferro Portugueses, EP, directly in charge of Planning and Strategy and of the Financial Area (CFO);
- April 2009 / April 2010 - Member of the Board of Directors of Portugal Telecom, S.A.
- March 2008 / April 2010 - Member of the Board of Directors of Soares da Costa, SGPS